

Subject: IP7 info

Date: Wed, 26 Jul 2000 11:57:29 -0400

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Greg,

Spoke with our sales guys and obtained the following approx. sales info related to IP7 equip.:

Orange Communications	\$10 million
New South Comm.	\$1 million
US West	\$5.6 million
Bellsouth Mobile	\$.7 million
Global Crossings	\$2 million
Cisco	\$1.2 million
Tellabs	\$1.5 million
Newbridge	\$.5 million
Tellica	\$.5 million

Also, Cisco, Tellabs, Newbridge, Tellica & others have signed agreements to use Tekelec & Tekelec's IP technology as OEM equipment within their flagship products.

Pete

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